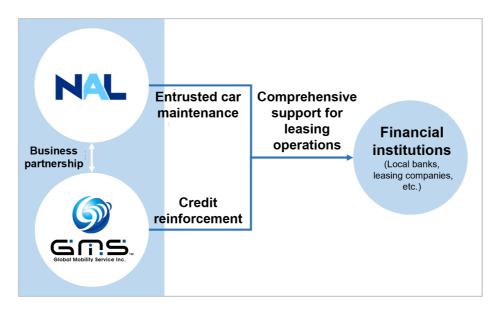




August 17, 2021

## Global Mobility Service and NAL Net Communications form business alliance to provide inclusive car lease services to financial institutions

Helping to provide financial access towards the 1.7 billion poor and low-income population who cannot afford cars, Global Mobility Service Inc. (Headquarters: Minato-ku, Tokyo; President/Founder: Tokushi Nakashima; hereinafter referred to as "GMS"), a financial inclusion type FinTech startup that provides credit creation services by utilizing IoT technology and NAL Net Communications Inc. (Headquarters: Kasugai-shi, Aichi: CEO/President: Takashi Suzuki; hereinafter referred to as "NAL Net Communications"), leading company entrusted with car maintenance, are proud to announce their business alliance to provide financial institutions with inclusive services related to car leases for corporations and individuals.



Combining NAL Net Communications' car maintenance services and GMS's FinTech service for those who were previously unable to receive financial services, they will provide financial institutions with comprehensive support for their leasing operations. This will enable financial institutions to provide services that are more tailored to the needs of their customers.

In Japan, there are around 2 million people who fail to pass the application process when applying for auto-finance and are unable to purchase vehicles. GMS provides a unique FinTech solution to help these people strengthen their credit for a car loan. The company creates employment opportunities for those who can get a job if only they have a car, such as those who reside in rural areas and look for a job in a factory. Its business expands in Japan, the Philippines, Cambodia, and Indonesia.

NAL Net Communications mainly conducts entrusted car maintenance in Japan. The company's alliance with GMS is part of its new business vision set in 2019, to "Become a leading player that focuses on mobility, takes customers' issues seriously and creates new system as the solution."

< Inquiry Recipient >

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In the future, GMS and NAL Net Communications will cooperate in exchanging various market information and uncovering potential customers. Also, the companies will share the mutual targets to promote SDGs (Sustainable Development Goals) such as "No Poverty" and further develop the partnership.

Please look forward to the future efforts of GMS and NAL Net Communications.















<sup>\*</sup>Content of this press release, matters related to capital, services, contact information, and other information is based on information at the time of the press release. Changes may be made without notice.

## ■About NAL Net Communications

NAL Net Communications is a company entrusted with car maintenance based In Aichi, Japan. It started as Japan Auto Lease in 1978 and has gradually developed its business. It provides car maintenance and residual value guarantee for auto lease companies, as well as development and suggestion of lease products and car purchasing for individual customers.

The company outsources car maintenance to about 10,000 partner factories in Japan and centrally manages car information in the head office to conduct efficient data collection and customer service. It improves the car utilization rate and the convenience for car users by providing satisfactory services with less maintenance. It also supports the improvement of the operational efficiency of maintenance factories by calculating maintenance fees based on maintenance records accumulated in the company's database.

Company Name	NAL Net Communications
Representative	Takashi Suzuki (CEO/President)
Head Office	5-1-16 Shimoichibacho, Kasugai-shi, Aichi, Japan 486-0852, Japan
Business	Car maintenance
	Car lease, residual value guarantee, car purchasing, auction agent
Date of Establishment	5 July 1978

## ■About Global Mobility Service Inc.

With our vision "Build a fairer world that values workers equally", GMS is a FinTech startup working for financial inclusion by creating credit for the 1.7 billion poor and low-income people in the world. By analyzing vehicle data (driving status, speed, etc.) collected by the MCCS, an IoT device equipped with technology to remotely control vehicles, and financial data (payment status, etc.) obtained in conjunction with financial institutions, we visualize the creditworthiness of drivers and create opportunities to utilize financial services such as loans and leases for those who are unable to qualify for conventional credit screening.

As of October 2020, we have raised a cumulative total of 5.6 billion yen in recognition of our business model of addressing social issues by creating job opportunities for poor and low-income people in Japan and in ASEAN countries (Philippines, Cambodia, and Indonesia). We will continue to contribute to the international community towards the realization of a prosperous society through a business model that creates economic rationality in solving problems such as poverty. To find out more about GMS' initiatives, please see this video (https://youtu.be/OD7SvnoRYAo).

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Company Name	Global Mobility Service Inc.
Representative	Tokushi Nakashima (President/CEO)
Head Office	4F Sumitomo Shiba Daimon Bldg. II , 1-12-16 Shibadaimon, Minato-ku,
	Tokyo, 105-0012, Japan
Business	Provision of Mobility Service Platform
	Utilization service of big data accumulated on the cloud server
Date of Establishment	25 November 2013

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